

M

Managed

SaaS

Software
as a Service



Many companies on their way into the cloud are looking for holistic solutions.

Their goal: To fully concentrate on their core business in order to be successful in the market.

This leads the companies to a move towards hyperscalers. But companies using their solution often end up being vendor-locked and not achieving the expected cost-cuttings and efficiency-improvements.

“By our customers’ experience, 95% of the time, promises of hyperscalers remain unrealized!”

K. Samaschke, CEO

Companies that try to fight this situation with an individual solution to their liking, are challenged with:

Overwhelming Complexity

Lack of Experts

High Costs

Overwhelming Complexity **X**

Lack of Experts **X**

High Costs **X**



Managed Software as a Service

The complete fully-managed package for your company



Cloud platform made easy

- » Set-up of working & managed PaaS stacks
- » Established processes and governance
- » Frequently rolled out updates



Highly trained experts, 24/7 reachable

- » IT-team always available
- » Expert knowledge up to date
- » Professionals experienced in diverse projects



Money saved

- » Individual solution for your company
- » Transparent cost development due to cloud strategy

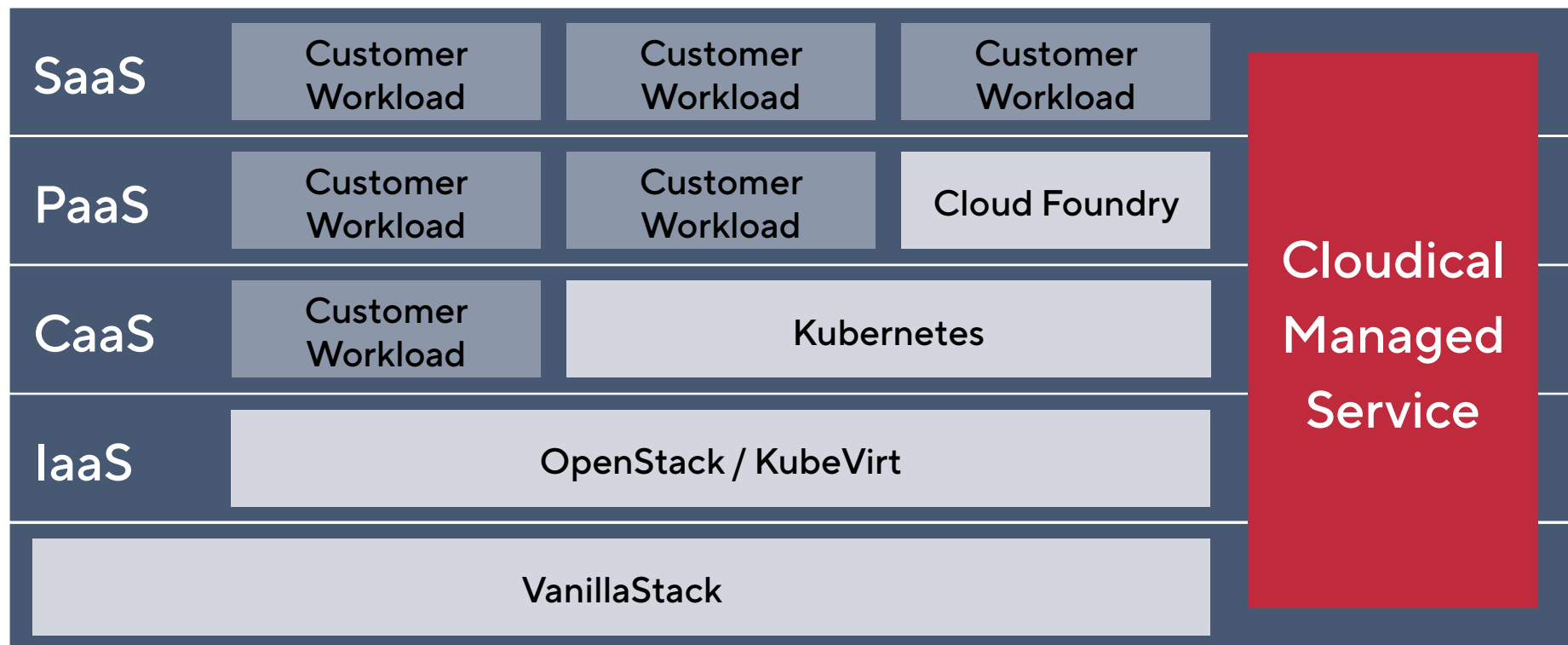


Overview of Managed SaaS



Managed Software as a Service (Managed SaaS) contains the complete management and delivery of your infrastructure, platform and software through Cloudical.

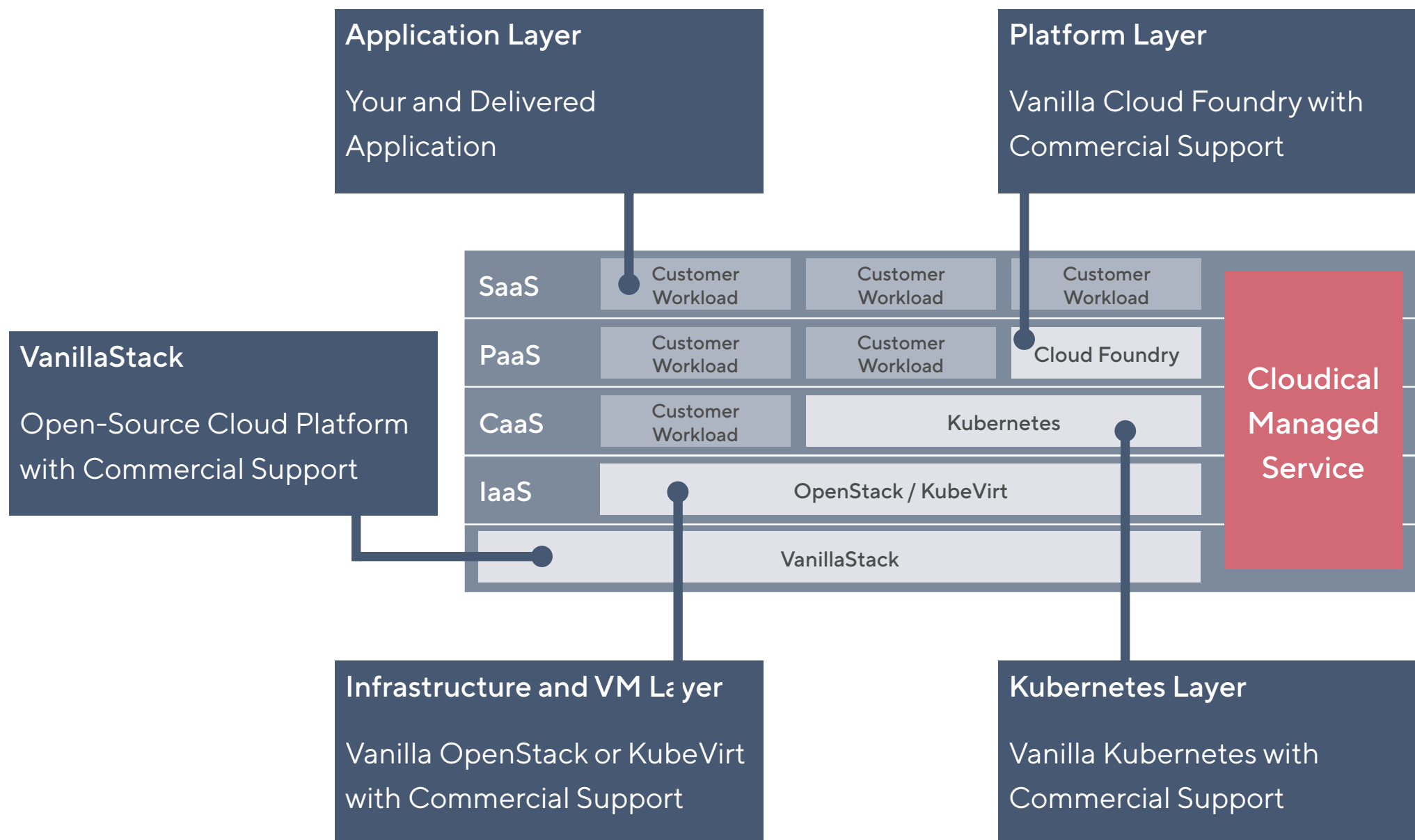
It includes the automated platform Managed Platform as a Service, as well as the more advanced application management. Each layer managed by our experts - even your workload and your application.



Choose between two options:

A) Bring your own infrastructure

B) We deliver infrastructure



Setup, Operation and Management of Every Layer

- ✓ 2nd Day Operation
Patching, Upgrade, Scaling
- ✓ Live Observability
Monitoring, Logging, Alerting, Tracing
- ✓ Security Audit and Backup Functions
- ✓ Advanced Support Choices
8/5, 10/5 or 24/7
Integrated 1st, 2nd or 3rd Level Support
- ✓ Incident Management
Access to Ticketing Tool with Professional Support
- ✓ Key Performance Indicator
Number of Incidents, Resolution Time (within SLA), Response Time

Functions, Features and Details

- ✓ Completely Automated Setup
- ✓ Resource Management Done by Cloudical
- ✓ Single Point of Contact via Cloudical Service Desk
- ✓ Enterprise Web - UI
- ✓ Compatible with Major CI / CD Tools
- ✓ GitLab and Jenkins as Pipeline Foundations
- ✓ Handling all Issues IaaS, Software Subscriptions, Software Stack and Cloud Foundry

Needs

Timely and efficient communication with a single point of contact.

Quick entry into the cloud for agile application development.

Resources or expertise in cloud issues is required.

Quick and easy solution to the complexity of venturing into cloud topics.

Adaptable infrastructure independent of just a single cloud provider.

Different focus than the development and operation of cloud platforms.

Managed SaaS

Solutions

Reliable handling of all complexities of platform support.

Massive reduction of the development time of your application.

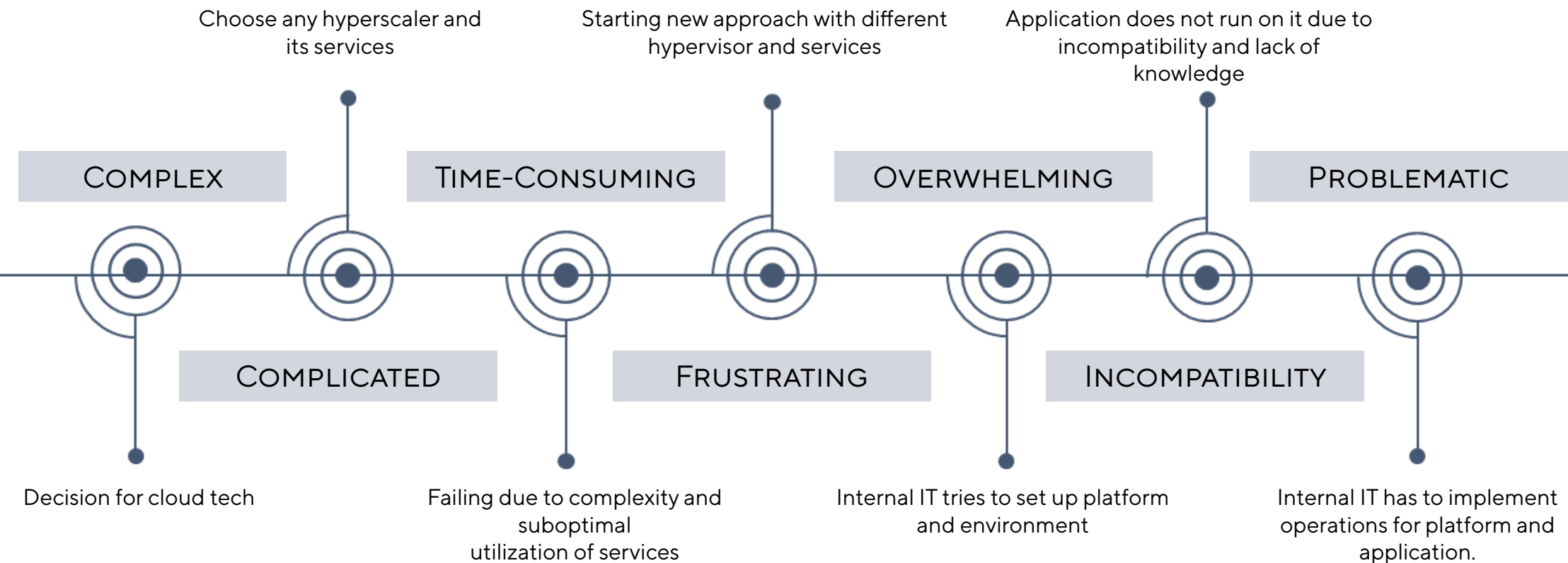
Significant cutback of operating costs.

Migration made easy; embed, and execute code!

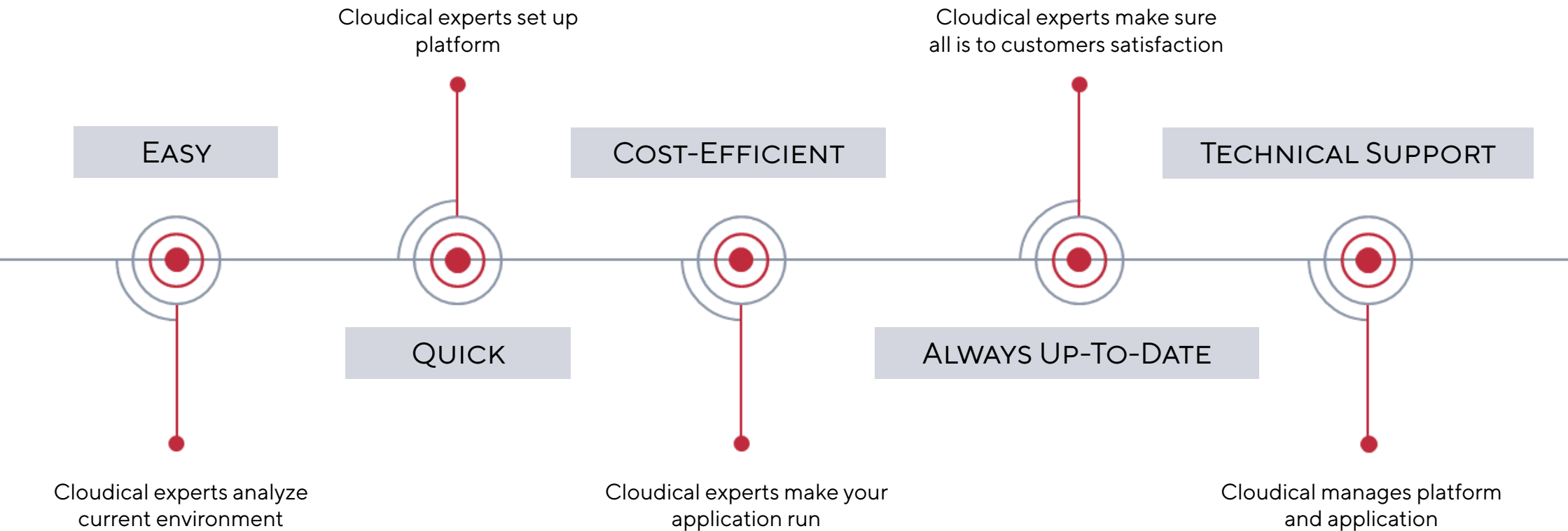
No application and cloud dependencies to the infrastructure.

Immediate and easy entry into containerized cloud environments.

Life without Managed SaaS 6 months



Life with Managed SaaS 1 month



Managed SaaS and Managed PaaS work on VanillaStack.

VanillaStack is the open-source cloud-platform with commercial support.

	VanillaStack	Managed PaaS	Managed SaaS
VanillaStack Subscription included	✓	✓	✓
Flatrate Support for VanillaStack *	✓	✓	✓
Installation of VanillaStack	✗	✓	✓
Update-Management	✗	✓	✓
SLAs with up to 24/7 Support	✓	✓	✓
SLAs with up to 24/7 Operations	✗	✓	✓
Operations of VanillaStack	✗	✓	✓
Operations of your Software	✗	✗	✓

* Flatrate support is an option with a VanillaStack subscription

Our Partners for Managed SaaS



Our partners, leading technology and solution companies, help us deliver the best technical solutions tailored exactly to your company's needs.



Google Cloud

Take the next step and turn Managed SaaS into a carefree package for your whole company!

Strategy Workshop

We help you understand cloud, identify potential business opportunities and consider cloud as strategy for your company.

Enablement Workshop

We enable you to understand how the technology stack is working and which problems could be solved by using it.

**Managed
SaaS
+**

Infrastructure Migration

We analyze your infrastructure for cloud-readiness, identify components to be migrated into a cloud environment, roll out infrastructure, automate and configure it.

Application Migration

Become cloud-native in mind-set and technology, to generate the most benefits with your new technology stacks. We also help modifying or rewriting the app.



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Close everything.
Turn off your phone.
Leave the office.
Let **Managed SaaS** do the work for you.

